

ARCHION

CARRYING TOMORROW

TSE: 543A

FY2025 Financial Results & FY2026 Outlook

May 14th, 2026



- This presentation has been prepared by ARCHION Corporation (the "Company"). This presentation is being provided solely for informational purposes, and the information contained herein is being provided to you on the condition that you will not reproduce, disclose, forward or distribute it to any third party in whole or in part without the prior written consent of the Company.
- This presentation shall not constitute an offer to sell or a solicitation of an offer to buy securities or an invitation or inducement to engage in investment activity.
- The Company commenced operations following the completion of the business integration of Mitsubishi Fuso Truck and Bus Corporation ("Fuso" or "MFTBC") and Hino Motors, Ltd. ("Hino" or "Hino Motors") (the "Business Integration") on April 1, 2026. Prior to April 1, 2026, the Company had no operating history, no significant assets or liabilities, and had not conducted any material activities other than those incidental to the formation of the Company and consummation of the Business Integration. Accordingly, historical consolidated financial statements of the Company have not been prepared as of March 31, 2026 or any other date.
- Financial statements and financial information with respect to Fuso are unaudited and have been prepared in accordance with International Financial Reporting Standards ("IFRS"), which constitute Fuso's primary financial statements. Financial statements and financial information with respect to Hino have been prepared in accordance with generally accepted accounting principles in Japan ("Japanese GAAP" or "J-GAAP"), which constitute Hino's primary financial statements. This presentation also contains unaudited pro forma financial information of the Company, giving effect to the Business Integration. The unaudited pro forma information is based on certain adjustments, assumptions and preliminary estimates regarding the Business Integration, adjustments to the basis of accounting principles, application of accounting policies and differences in fiscal year end. Refer to the detailed footnotes and appendix herein for additional detail on the preparation and presentation of the pro forma information. While the unaudited pro forma adjustments are based upon available information and certain assumptions that the Company's management believes are reasonable, the pro forma information does not purport to simulate the historical performance and financial condition of the Company or synergies that resulted from the Business Integration as of and for such periods or any other period.
- This presentation contains financial projections and other forward-looking data, which are included solely for informational purposes. In many cases, but not all, the Company uses such words as "believe," "anticipate," "plan," "strategy," "expect," "predict," "forecast," "possibility" and similar expressions with respect to future business activities, results, events and conditions. Neither the Company nor any of its affiliates, or its or their respective officers, employees or agents, make any representation or warranty, express or implied as to the achievement or reasonableness of any such projections or other forward-looking data, and the Company undertakes no obligation to update this information except as may be required by law or regulation. In addition, such projections have not been prepared in accordance with IFRS or J-GAAP or audited by the Company's independent registered public accounting firm. All forward-looking statements contained herein are preliminary and inherently uncertain, subject to change and based on assumptions that may not come true. There can be no assurance that the Company's final results for the projection periods will not differ materially from these estimates.
- Some images displayed herein have been generated or digitally altered using generative artificial intelligence ("AI") tools.

Agenda

Hino FY2025 Consolidated Financials (J-GAAP)

ARCHION FY2026 Consolidated Outlook vs FY2025 Pro forma (IFRS)

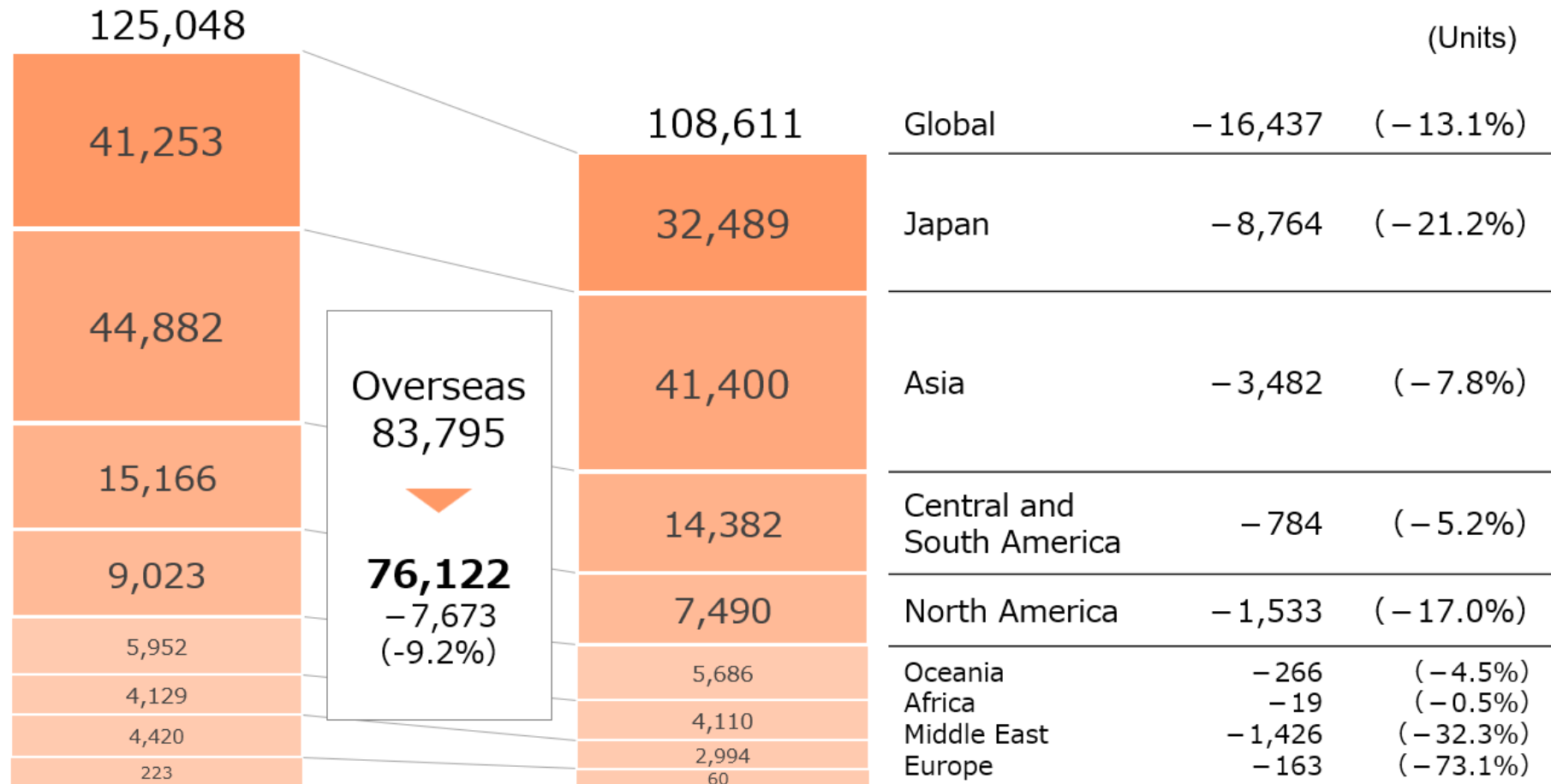
Appendix

HINO FY2025 Consolidated Financials (J-GAAP)

	FY24	FY25	Results in FY2025	
Unit Sales	Global Unit Sales 125.0 thousand units	Global Unit Sales 108.6 thousand units	▲16.4 thousand units <▲13.1%>	> Japan 32.5 thousand units <Y/y decrease 21.2%> Due to the delay in switch to light-duty trucks > Overseas 76.1 thousand units <Y/y decrease 9.2%> Overseas unit sales dropped due to the downturn in the markets in Asia and North America.
Revenue	1,697.2 billion yen	1,565.3 billion yen	▲131.9 Billion yen <▲7.8%>	> Operating income grew primarily due to the reduction of expenses including quality cost although unit sales declined in Japan and overseas and sales dropped due to the yen appreciation in the first half of FY2025.
Operating Income	(3.4%) 57.5 billion yen	(5.2%) 82.1 billion yen	+24.6 Billion yen <+42.7%>	
Net Income	▲217.8 billion yen	84.4 billion yen	+302.2 billion yen	> Related to certification in North America (FY24 -258.4 billion yen → FY25 -36.9 billion yen) > Deferred tax assets (+49.2 billion yen)

Hino Global Unit Sales (Retail Sales) (Unit Sales in Each Region)

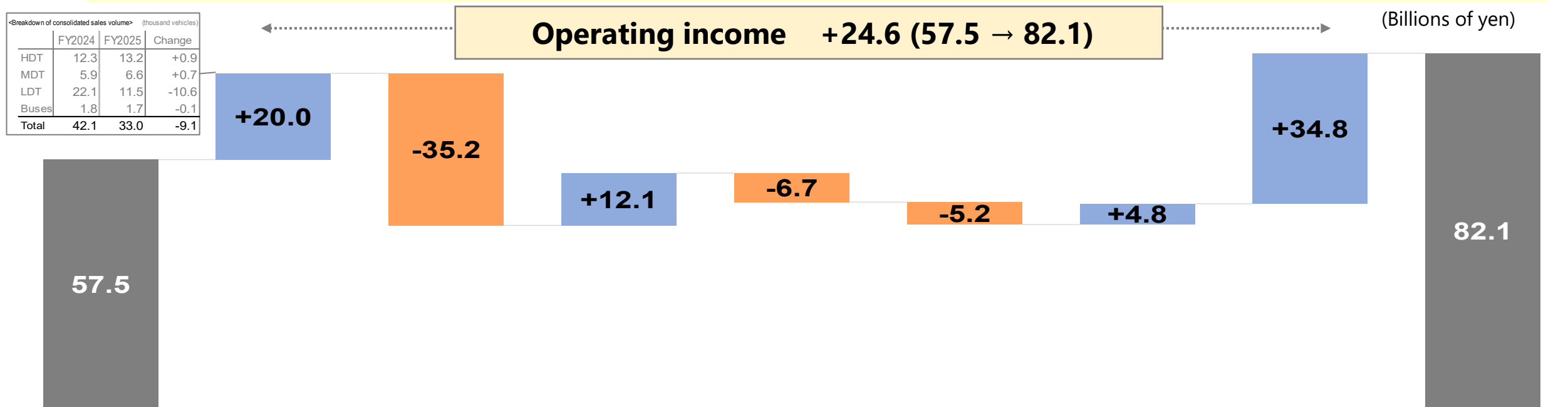
- Global unit sales stood at 108.6 thousand vehicles, down 16.4 thousand vehicles from the previous year (down 8.7 thousand vehicles in Japan and down 7.7 thousand vehicles outside Japan)
- Unit sales dropped in Japan mainly due reduced product availability of light duty trucks and overseas mainly in Asia.



Analysis of Hino Consolidated Operating Income (J-GAAP)

[Year-on-Year Comparison]

• Operating income increased due to the profit growth in both the domestic and Toyota business and the significant reduction of expenses, despite the decrease of overseas unit sales.



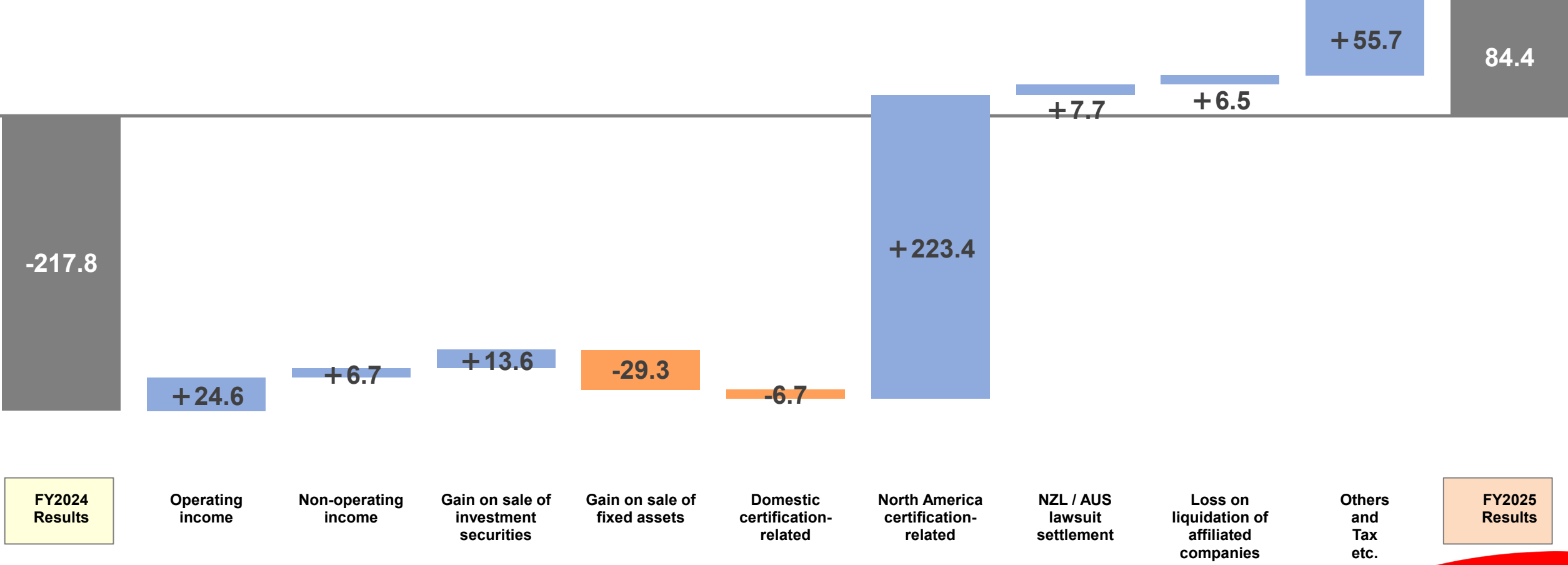
FY2024 Results	Effects of sales				FX Environmental change		Market	Cost improvement	Change in cost and overhead	FY2025 Results
	Japan	Overseas	Toyota, etc.	Exchange rate (Apr. - Mar.)	Market fluctuation	Cost improvement				
Vehicles	-1.0	Vehicles -43.0	Vehicles -0.4	USD <153 → 150>	-2.8	New +3.3	Materials -1.3	<Temporary costs> +20.9	<Continuous costs> +14.9	
Price	+11.2	Price +6.9	Overseas unit +10.4	IDR <0.96 → 0.90>	-3.1	Ripple effect -9.0	Logistics +2.0	Quality costs +5.3	Quality costs +10.4	
TS	+9.8	TS +0.9	Suppliers +2.1	THB <4.38 → 4.62>	+1.4	Subsidiaries +0.5	Factories (including ripple effect) +2.1	North American certification costs +13.5	Subsidiary fixed costs +5.1	
				AUD <101 → 96>	-2.5		Subsidiaries +2.0	Other +2.1	Other costs -0.6	
				Other +0.3				<Cost fluctuation> -1.0		
				Fixed costs of local subsidiaries -				Operation loss -1.0		
	+20.0	-35.2	+12.1		-6.7	-5.2	+4.8		+34.8	

Analysis of Hino Consolidated Net Income (J-GAAP) [Year-on-Year Comparison]



(Billions of yen)

Net income +302.2 (-217.8 → 84.4)



Agenda

Hino FY2025 Consolidated Financials (J-GAAP)

ARCHION Consolidated FY2026 Outlook vs FY2025 Pro forma (IFRS)

1. Business update

2. Outlook

Appendix

Strong start into FY2026 – Focus on delivering the best products to customers and shaping the future of ARCHION together

TSE: 543A



Listing at TSE Prime Market marks **new beginning for ARCHION Group**

Shaping & Connecting



Connecting people, building culture — the ARCHION journey begins

Synergy Kick-off



Teams across functions start **shaping initiatives to realize synergy benefits**

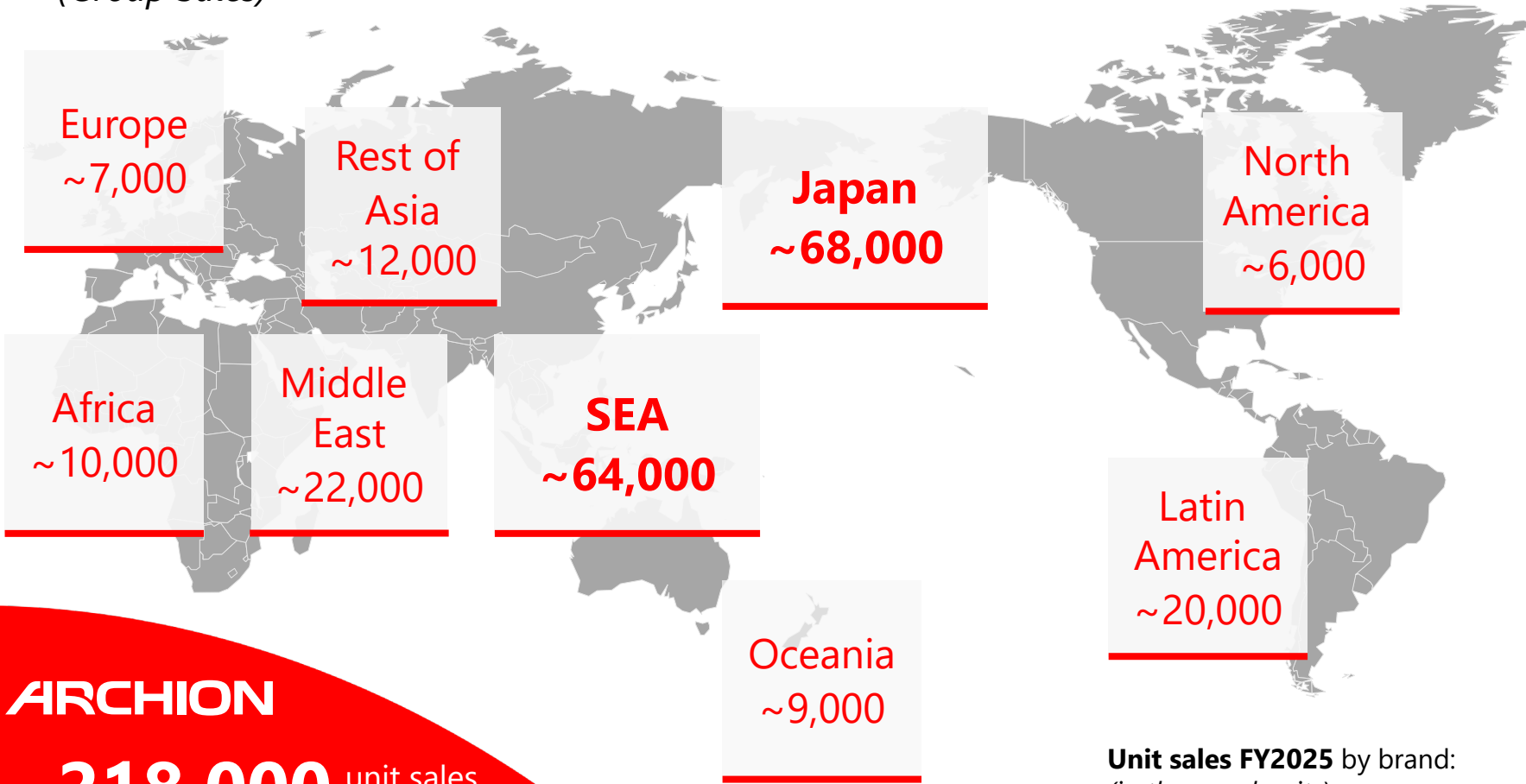
Launch of New Models



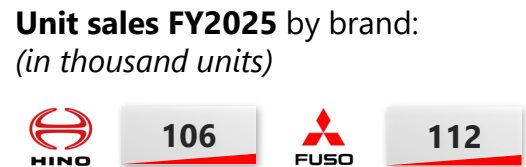
First step towards integrated platform with New Fuso MDT and New Hino eLDT in Japan

ARCHION well-positioned across key markets with strength in growth regions

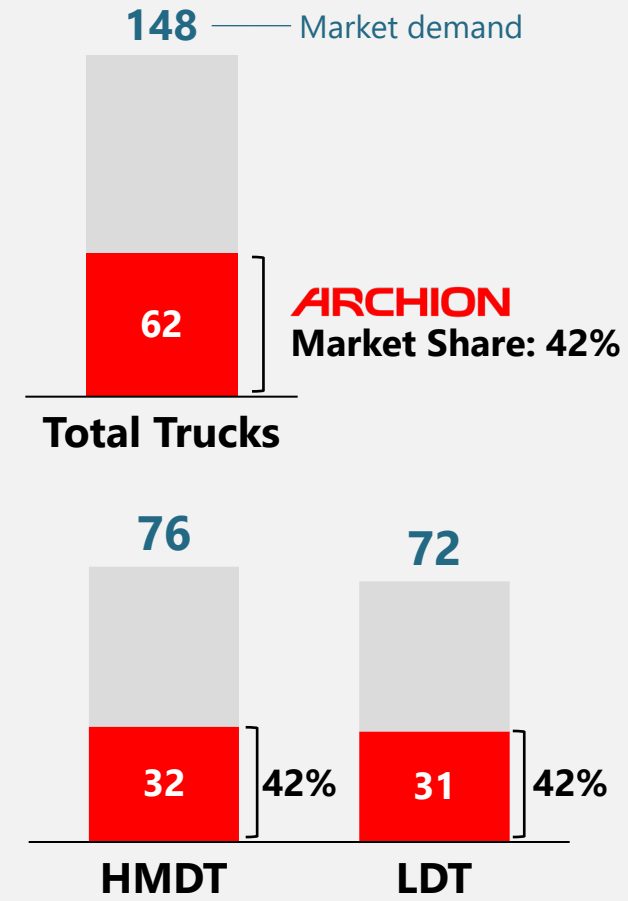
Unit sales FY2025 (Trucks and Buses, >3.5t)
(Group Sales)



ARCHION
~218,000 unit sales
(FY2025)



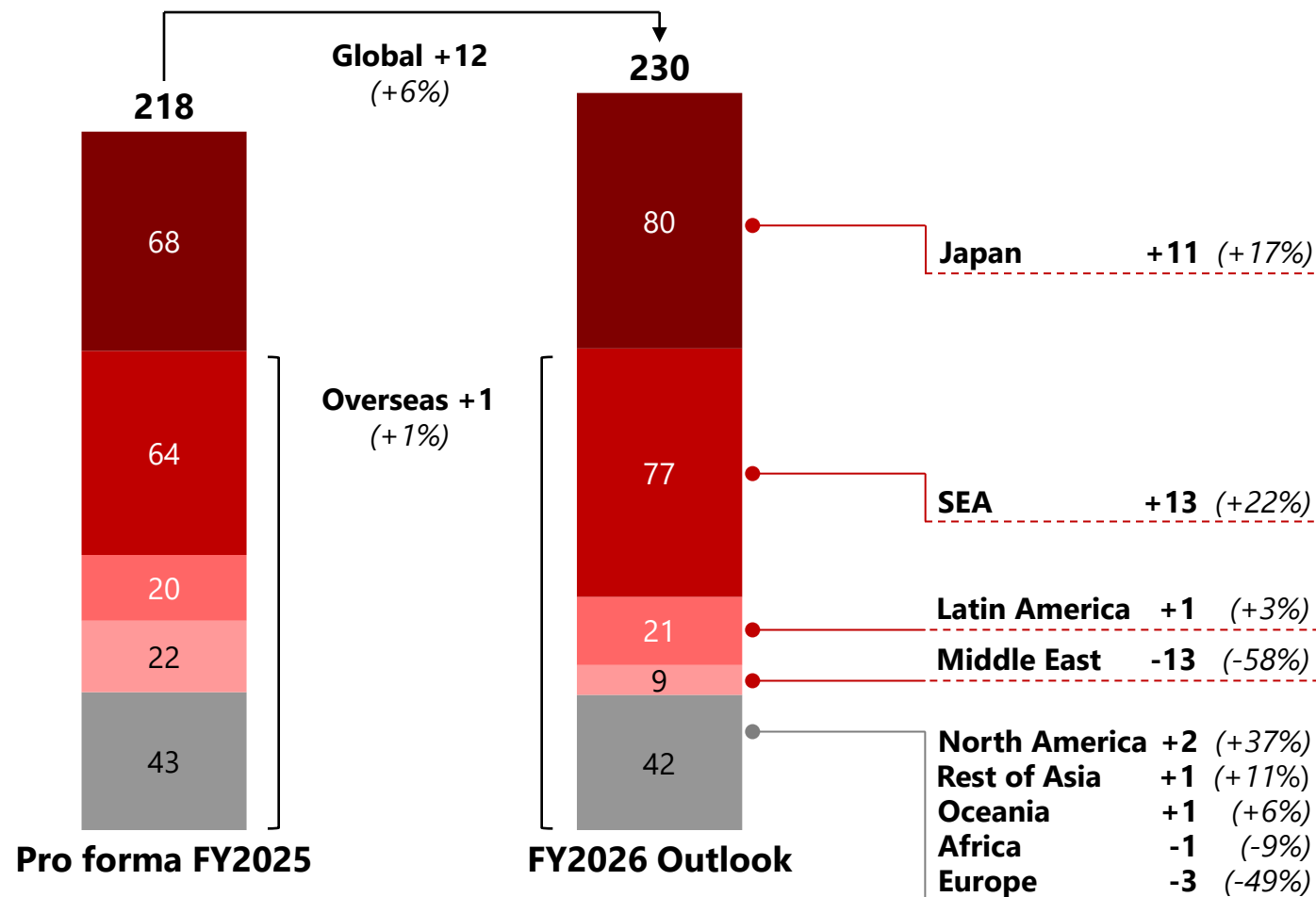
Japan Trucks (>3.5t)
Total demand FY2025
(Retail Sales in thousand units)



1 Sources: Unit sales: aggregate of internal sales data of Fuso and Hino covering FY2025 (Apr 2025 – Mar 2026), refer to slide 14 for details on the pro forma FY2025. Figures rounded to nearest 1k; 2 Market share source as per internal data; 3 Refer to appendix A-9 for unit sales definition

Unit Sales FY2026 outlook driven by recovery in Japan

Global Unit Sales (Group Sales¹) (in thousand units)

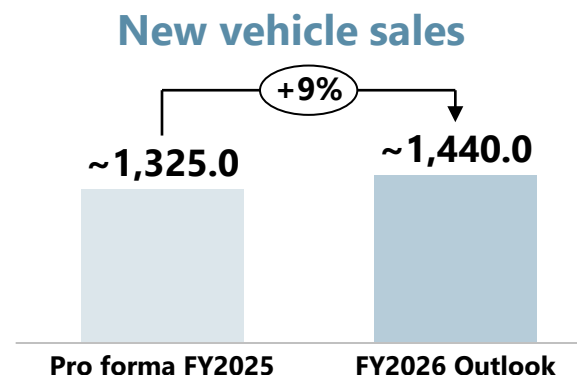
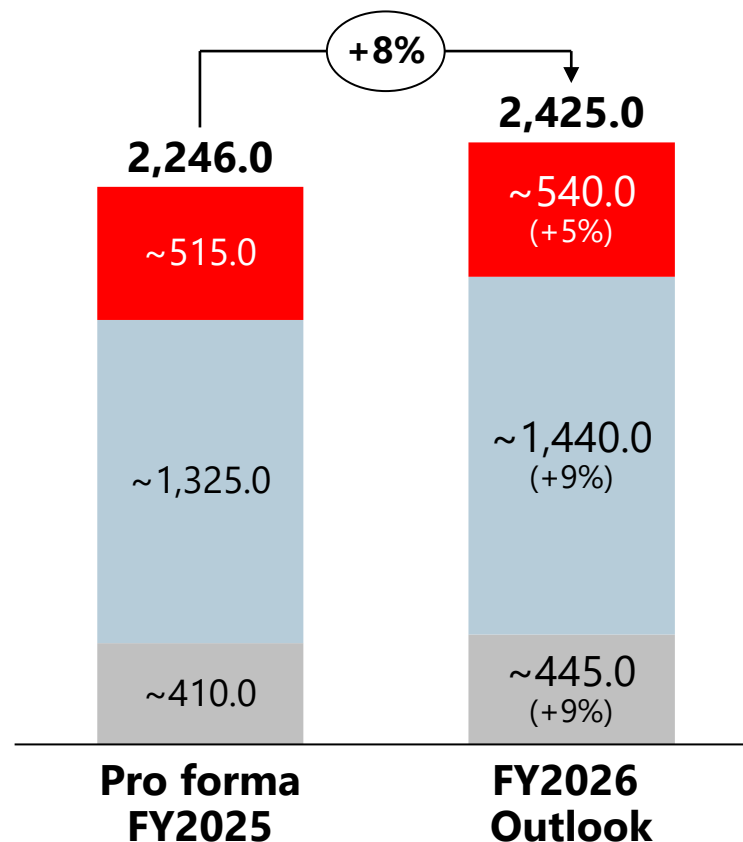
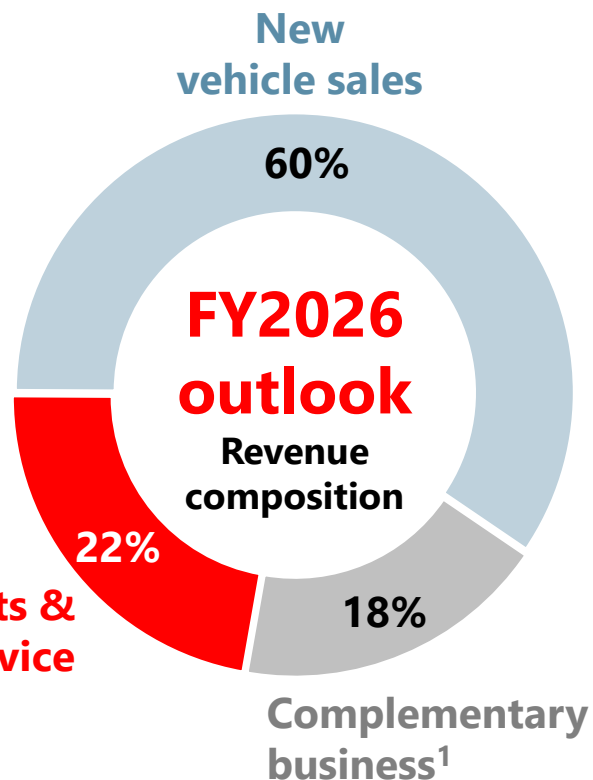


HIGHLIGHTS

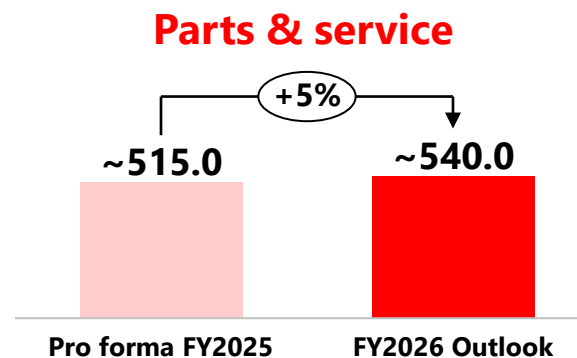
- **Unit Sales increase by 12 thousand units (6%),** primarily driven by recovery in Japan due to improved product availability.
- **SEA with significant increase (+22%) mainly in Indonesia** following government fleet order (approx. +20 thousand units).
- **Middle East sales decline (-58%)** reflecting current market situation from the ongoing regional crisis.
- **Other regions with slight decrease (-1%)** mainly in Europe with offset in North America.

Revenue FY2026 outlook with expected steady revenue growth of 8%

Revenue by business stream (in bil. yen)



➤ **Significant Revenue increase of 9%** in line with volume growth and favourable impacts from higher mix of HMDT and FX.



➤ **Continuous parts and service Revenue growth** of 5% mainly in Japan strengthening resilience of ARCHION Group.

Agenda

Hino FY2025 Consolidated Financials (J-GAAP)

ARCHION Consolidated FY2026 Outlook vs FY2025 Pro forma (IFRS)

1. Business update

2. Outlook

Appendix

Pro forma adjustments FY2025 (IFRS) and FY2026 outlook



Combining Fuso and Hino financials 1

- > **Hino** consolidated financials FY 2025 converted **from J-GAAP to IFRS** see slide 15
- > **Fuso** consolidated financials converted **from CY 2025 (Jan-Dec) to FY 2025 (Apr 2025 to Mar 2026)** see appendix A-6/A-7



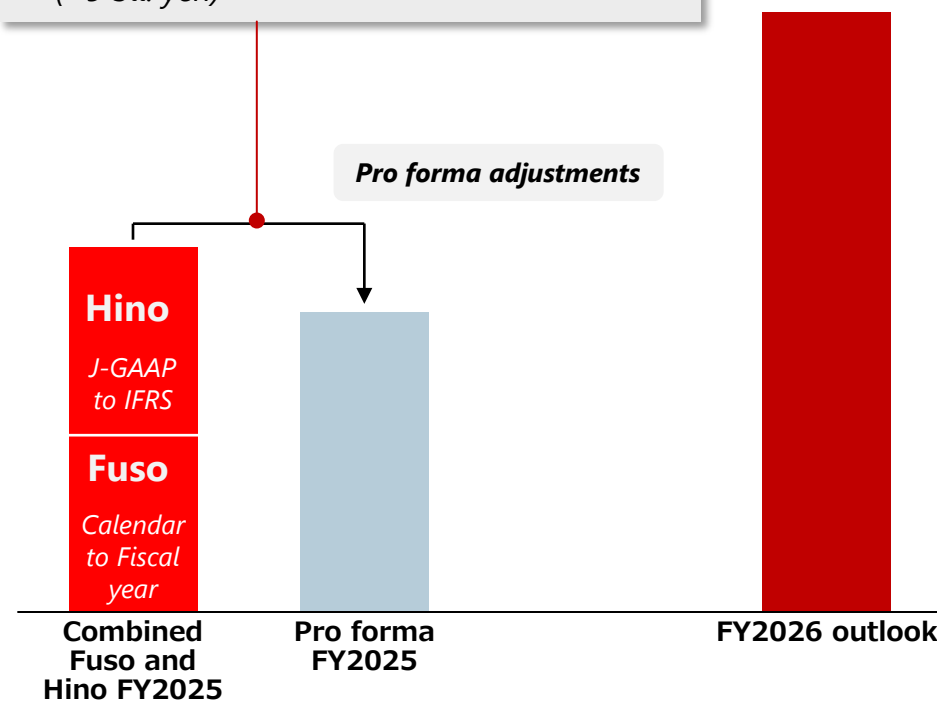
Pro forma Adjustments 2

- > **Effects from preliminary business combination results** see appendix A-3/A-4
 - **Hamura plant transfer from Hino to Toyota** as of April 1, 2026 (one-time and ongoing impacts) see appendix A-3/A-4
 - **Transfer of selected Hino sales companies in Japan within Q1 2026** (one-time and ongoing impacts) see appendix A-5
 - **Purchase Price Allocation and others**

Illustrative representation only

Operating Profit

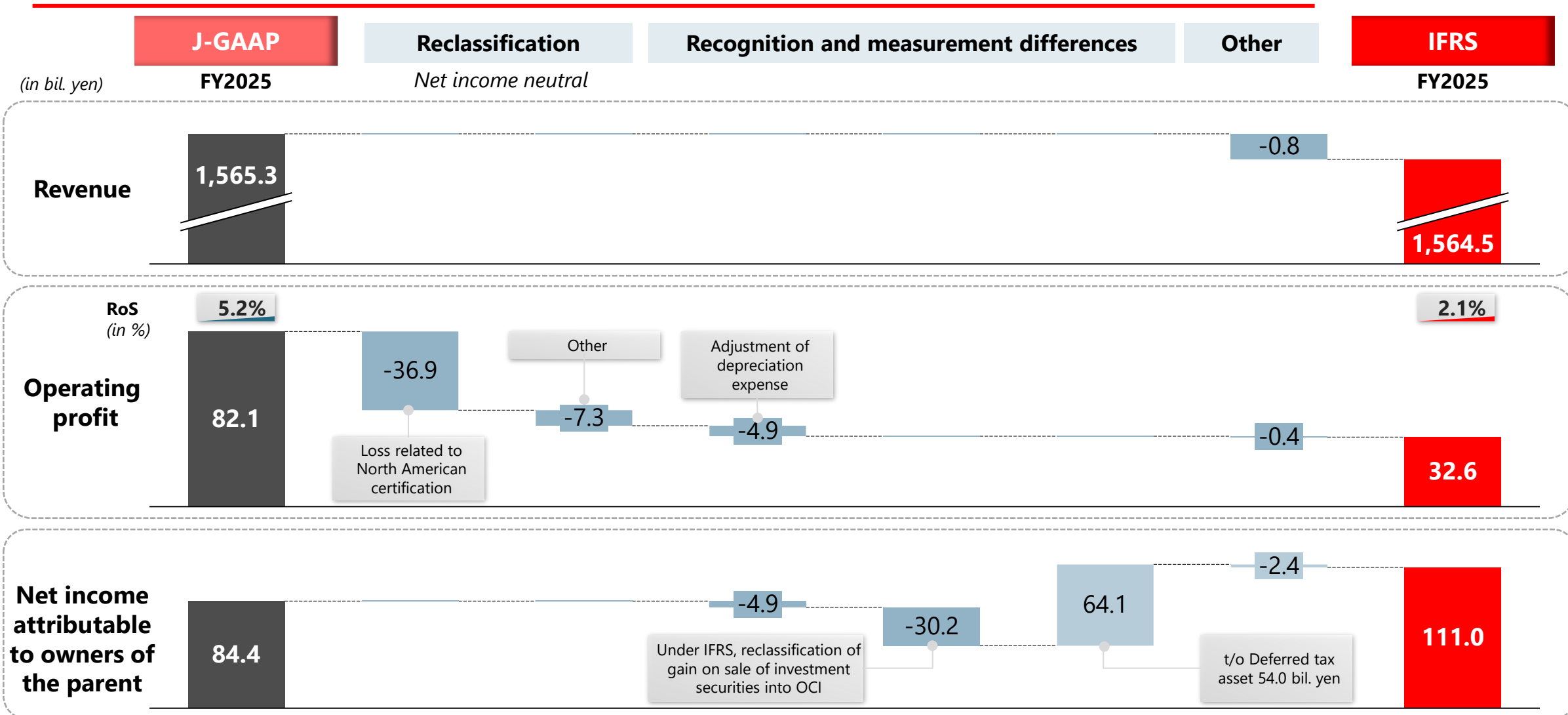
- Hamura Plant Transfer (~ 16 bil. yen) 2
- Transfer of selected Hino sales companies (~9 bil. yen)



1

Pro forma financial statements are financial statements based on hypothetical scenarios, showing what a company's financial position and performance would look like under specific assumptions or events. The pro forma financial statements of ARCHION for FY2025 included in this document represent unaudited combined financial statements prepared using the FY2025 results (unaudited) of Hino and Fuso. The effects of the business combination and related transactions are reflected through pro forma adjustments.

Reconciliation from J-GAAP to IFRS for Hino (FY2025)¹

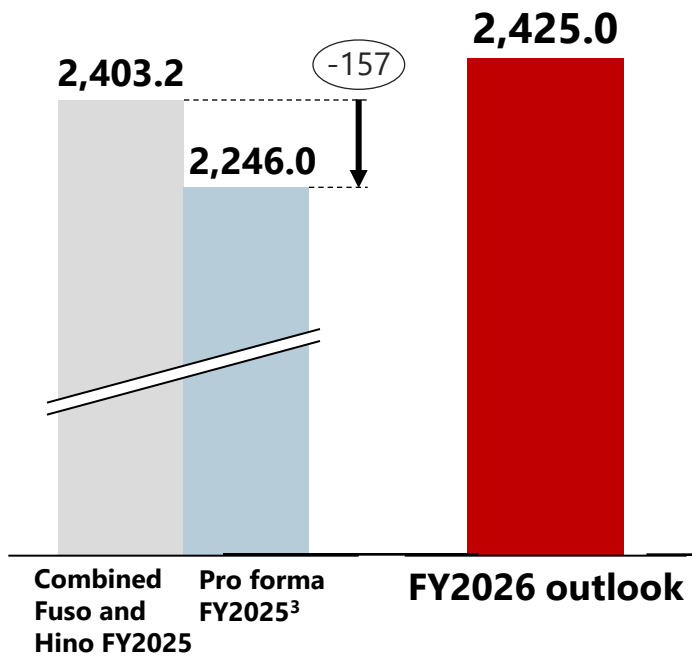


© ARCHION Corporation. All Rights Reserved. ¹ For the purpose of the pro forma information of ARCHION, the applicable historical financial information of Hino has been reclassified from J-GAAP to IFRS in order to align with the presentation used by Fuso under IFRS; ² Financial information on this page is unaudited and subject to change or revision based on audit

Summary of financial impacts of pro forma adjustments in FY2025 & FY2026 outlook

Revenue

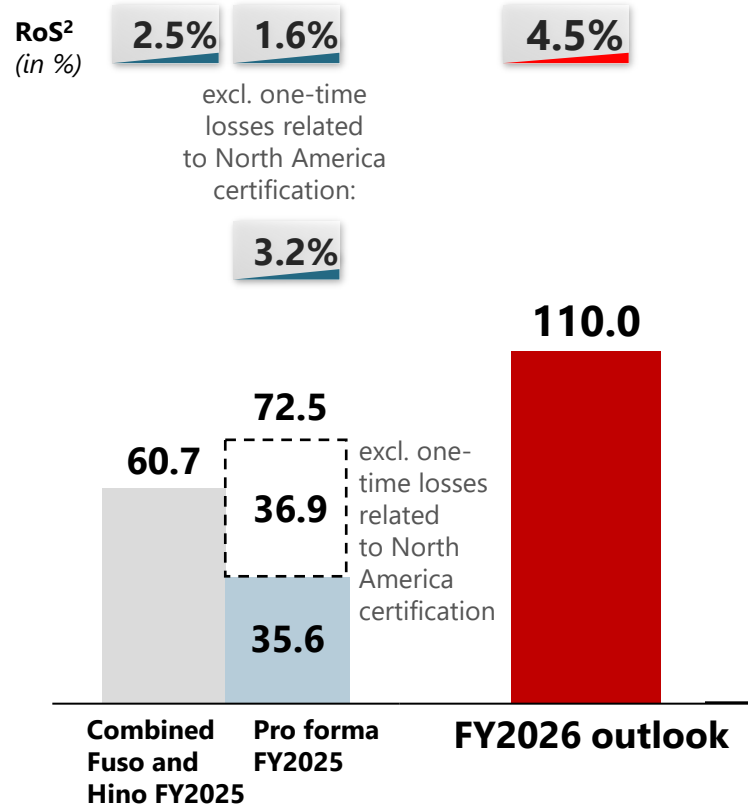
(in bil. yen)



Operating Profit

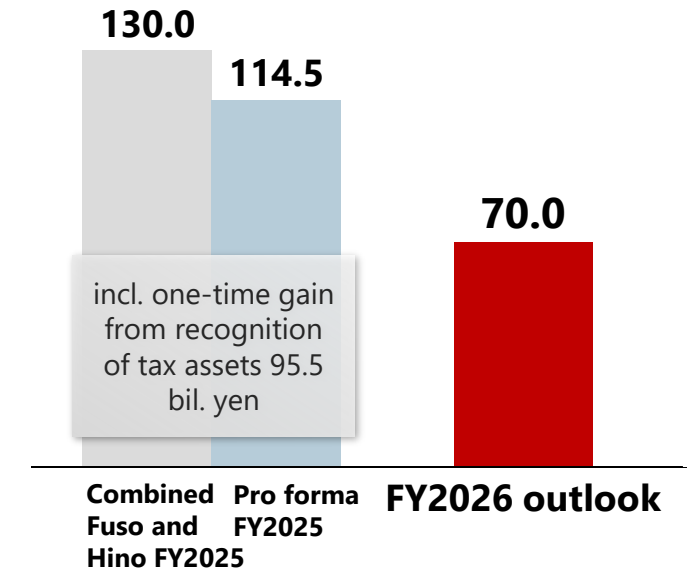
(in bil. yen)

RoS²
(in %)



Net Income¹

(in bil. yen)



¹ Net income attributable to owners of the parent

² ARCHION RoS is calculated as operating profit divided by revenue (IFRS)

³ For additional information on the pro forma refer to appendix A-1 to A-4

Key figures outlook for fiscal year ending March 31, 2027 (FY2026)

230

Unit Sales¹
(thousand units)

▲ +6% vs FY2025

FY 2025: 218

2,425.0

Revenue
(bil. yen)

▲ +8% vs FY2025

FY 2025: 2,246.0

110.0

Operating Profit
(bil. yen)

4.5%
RoS²

▲ +52% (RoS +1.3%pts) vs FY2025

FY 2025⁵: 72.5 | RoS 3.2%

70.0

Net Income³
attributable to owners of the parent
(bil. yen)

FY 2025⁴: 114.5

Refer to appendix A-9 for unit sales (Group Sales) definition; 2 ARCHION RoS is calculated as operating profit divided by revenue (IFRS); 3 Net income excludes one-time impact from bargain purchase gain; 4 Pro forma FY2025 Net Income includes extraordinary gain from recognition of deferred tax assets (refer to appendix A-2); 5 Pro forma FY2025 operating profit adjusted to exclude extraordinary losses related to North America certification of 36.9 bil. yen (see appendix A-3/A-4); 6 All figures based on IFRS

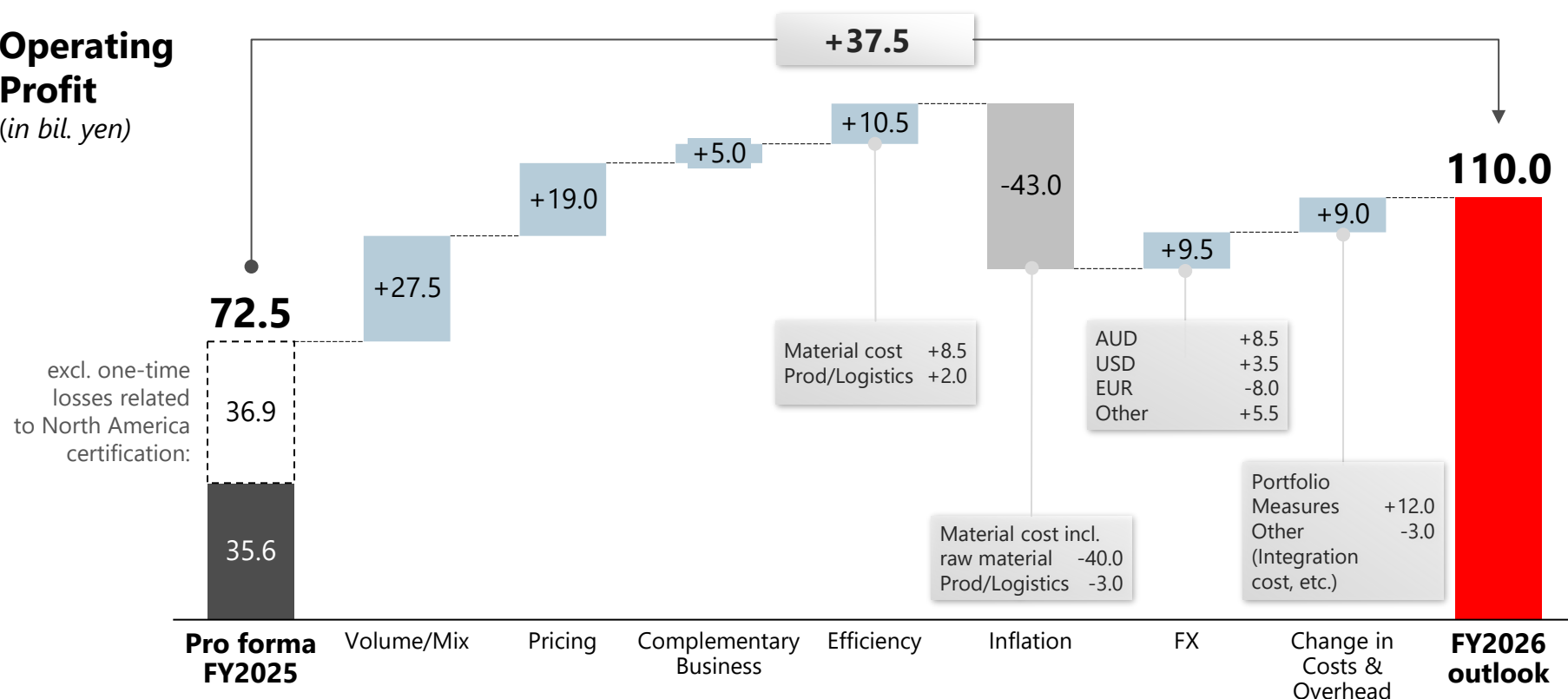
Operating profit development pro forma FY2025 vs FY2026 outlook (IFRS)

Unit Sales <i>(in thousand units)</i>	218
Revenue <i>(in bil. yen)</i>	2,246.0
RoS <i>(in %)</i>	3.2%

230
2,425.0
4.5%



Operating Profit *(in bil. yen)*



HIGHLIGHTS

- Operating profit **FY2026 outlook at 110.0 bil. yen** with increase of 37.5 bil. yen from previous fiscal year.
- Improvements** due to **stronger Unit Sales** mainly recovery in Japan, **continuous parts & service growth** and positive contribution from complementary business.
- Inflationary developments on costs** expected to outweigh the positive impacts from pricing, efficiency and FX.

Recent changes in geo-political environment from Middle East situation to be closely monitored

Priorities for ARCHION group

- **Ensuring the safety of employees** operating in the region.
- Maintaining **business continuity for customers, suppliers, and partners.**

Limited direct impact on global Unit Sales



➤ **approx. 10% of FY2025** annual unit sales to Middle East region

Key assumptions in FY2026 outlook

Impacts

Reduction of direct shipments to Middle East region for new vehicles & parts (-13 thousand sales units)

Cost increases within logistics (freight premium, add. storage)

Inflationary developments of raw materials, energy

- **Continuous monitoring of direct & indirect impacts** on supply chain, production and global demand.

Dividend from 1st year onwards

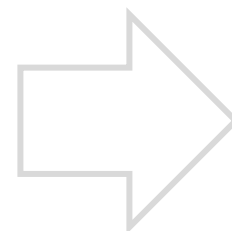
FY2026 outlook

ARCHION committed to shareholder return on its 1st year

Annual Dividend Forecast¹

8 yen/share

Equivalent to approx. 30% pay-out ratio



Step-up toward Target Pay-out

Mid-term dividend policy

Pay-out ratio target¹
40%



Committed to shareholder value

In line with ARCHION's future Financial Framework

Capital Allocation to be followed up during Capital Markets Day on May 15th, 2026

Summary of FY2026 outlook (IFRS)

<i>in bil. yen, unless stated otherwise</i>	Pro forma FY2025	FY2026 Outlook	Change (in%)
Unit Sales (thousand units)	218	230	+12 (+6%)
Revenue	2,246.0	2,425.0	+179.0 (+8%)
Operating Profit¹	72.5	110.0	+37.5 (+52%)
Return on Sales (RoS)²	3.2%	4.5%	+1.3%pts
Net Income³	121.8	77.0	-44.8 (-37%)
Net Income attributable to owners of the parent	114.5	70.0	-44.5 (-39%)
Dividend pay-out ratio	-	approx. 30%	
Dividend per Share (DPS)	-	8 yen	
FX (JPY per currency unit)			
USD	150	155	
EUR	175	184	
THB	4.62	4.93	
100 IDR	0.90	0.94	
AUD	96	113	
TWD	4.88	5.01	

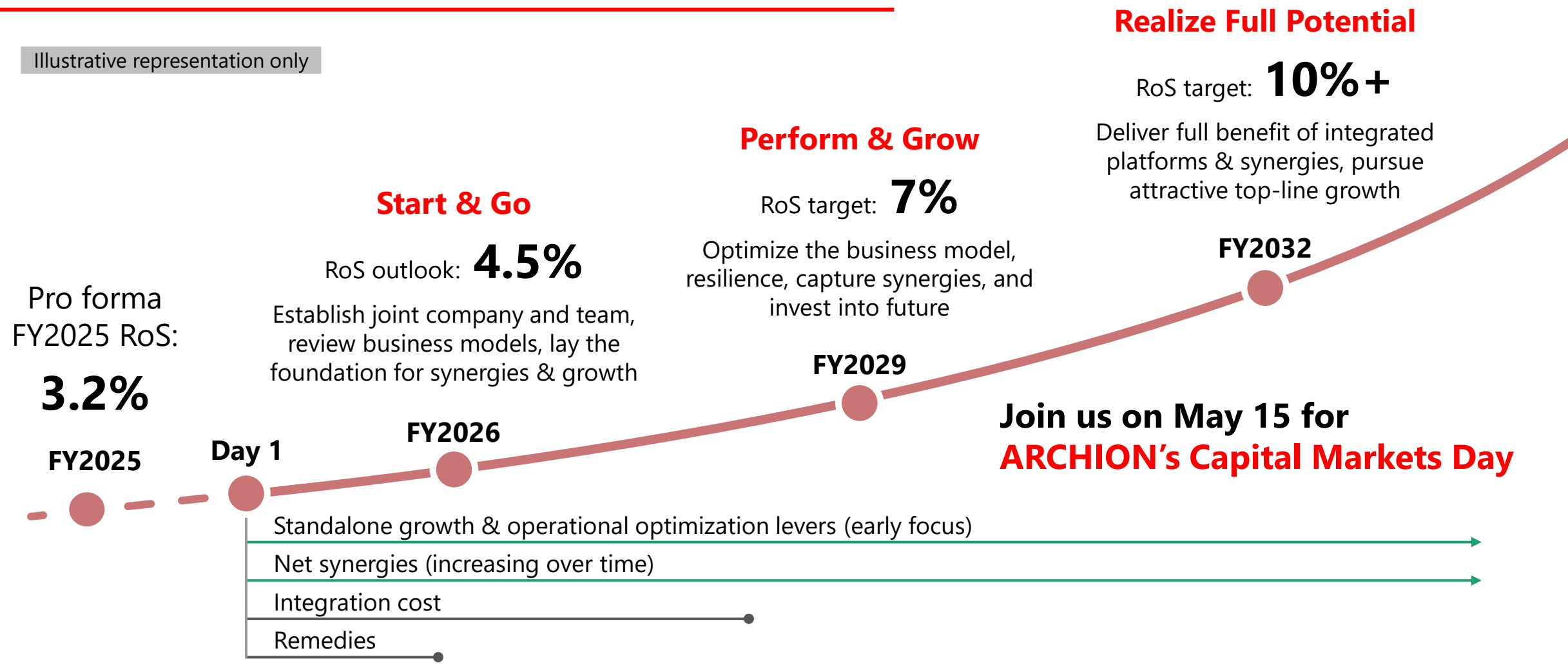
© ARCHION Corporation. All Rights Reserved. 1 Consolidated pro forma FY2025 basis, adjusted to exclude extraordinary losses related to North America certification of 36.9 bil. yen (see appendix A-3/A-4); 2 Return on sales defined as (Operating Profit / Revenue); 3 Pro forma FY2025 Net Income includes extraordinary gain from recognition of deferred tax assets; FY2026 outlook Net income excludes one-time impact from bargain purchase (see appendix A-3/A-5)

Clear focus for ARCHION in year 1

- **Good start of integration of Hino and Fuso under ARCHION**
- **Continuous focus on customer support by enhancing products and services**
- **ARCHION with solid financial status from Day 1**
- **ARCHION committed to shareholder value creation: payment of dividend from 1st year**
- **Clear mid- and long-term potential for further value creation through this integration**
- **Continue smooth cultural and organizational integration**

ARCHION Strives for Market Leading Performance

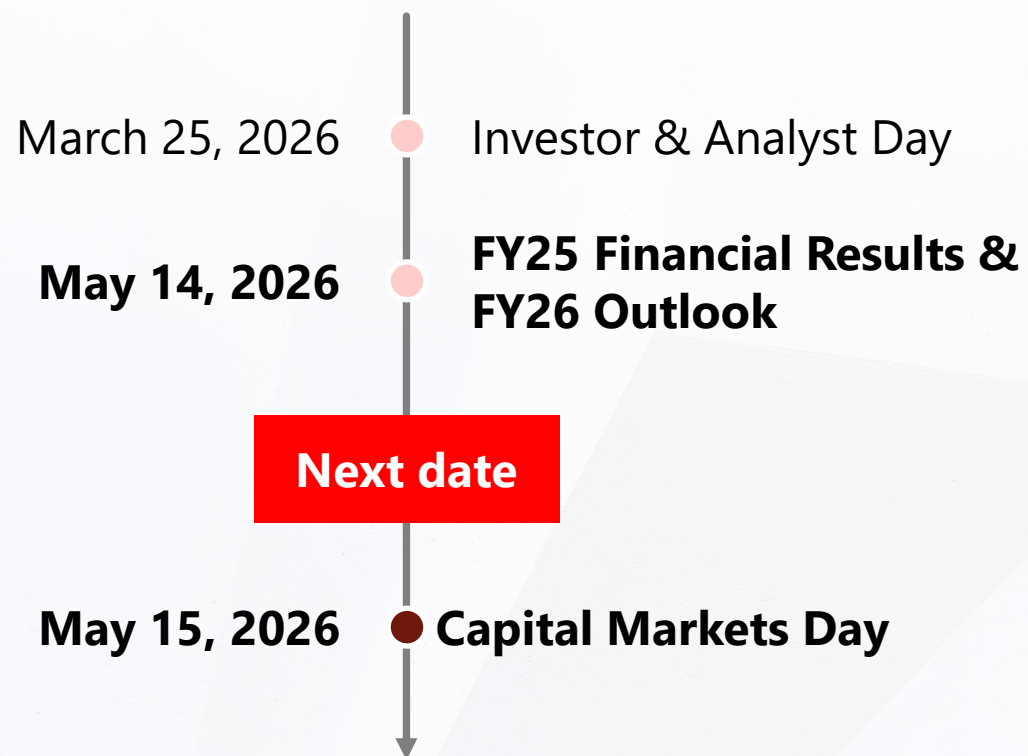
Illustrative representation only



Notes: ARCHION RoS is calculated as operating profit divided by revenue (IFRS); Day1 refers to April 1, 2026, the start of ARCHION's operations; Remedies: Sale of sales companies in select prefectures; See appendix A-1 to A-7 for reference on pro forma data.

ARCHION

CARRYING TOMORROW



Join us on **May 15** for **ARCHION's Capital Markets Day**, where we will inform about our financial framework and give more details about the strategic direction.

Contacts

Equity & IR Department
+81 3-4218-2150
investor.relations@archion-group.com

ARCHION

Agenda

Hino FY2025 Consolidated Financials (J-GAAP)

ARCHION Consolidated FY2026 Outlook vs FY2025 Pro forma (IFRS)

Appendix

Index

- A-1) Pro forma ARCHION BS IFRS FY2025
- A-2) Pro forma ARCHION P&L IFRS FY2025
- A-3) FY2025 Pro forma adjustments
- A-4) ARCHION Adjusted Pro forma Operating Profit bridge from aggregated IFRS results
- A-5) Business Combination Resulting in Bargain Purchase Gain
- A-6) Fuso Pro forma FY2025 reconciliation IFRS (P&L)
- A-7) Fuso BS IFRS March 2026
- A-8) Fuso CY2024 to FY2025 Operating Profit bridge
- A-9) Unit Sales definition

A-1 Pro forma ARCHION BS IFRS FY2025

(in bil. yen)

* As of March 31, 2026

Assets	Combined	Pro forma adjustment	Total
Current assets:			
Cash and cash equivalents	173.5	150.0	323.5
Trade and other receivables	380.7	0.0	380.7
Inventories	440.6	0.0	440.6
Assets held for sale	218.0	△ 66.0	152.0
Total current assets	1,279.8	84.0	1,363.8
Non-current assets			
Property, plant and equipment	522.9	94.7	617.6
Right-of-use assets	101.5	12.1	113.6
Deferred tax assets	81.2	7.9	89.1
Total assets	2,206.2	185.1	2,391.3

Liabilities and Equity	Combined	Pro forma adjustment	Total
Current liabilities:			
Trade and other payables	357.5	0.0	357.5
Borrowings	284.3	0.0	284.3
Lease liabilities	17.0	0.0	17.0
Provisions	136.7	0.0	136.7
Liabilities directly associated with assets held for sale	69.6	△ 20.8	48.8
Total current liabilities	1,107.0	13.9	1,120.9
Non-current liabilities			
Borrowings	25.0	0.0	25.0
Lease liabilities	83.4	12.1	95.5
Provisions	42.8	0.0	42.8
Total liabilities	1,317.1	56.4	1,373.5
Total equity attributable to owners of the parent	** 810.6	121.7	932.3
Non-controlling interests	78.3	7.1	85.4
Total equity	889.0	128.8	1,017.8
Total liabilities and equity	2,206.2	185.1	2,391.3

Equity ratio	0.39
--------------	------

Debt to Equity ratio	0.45
----------------------	------

* The balance includes adjustments that occurred on April 1st, 2026, right before the completion of the integration.

** This balance includes the bargain purchase gain of 242.1 billion as a form of retained earnings.

Financial information on this page is unaudited and subject to change or revision based on the audit.

A-2 Pro forma ARCHION P&L IFRS FY2025

	(in bil. yen)
Consolidated Statement of Profit or Loss	Mar 2026
Revenue	2,246.0
Cost of sales ^{*1}	1,883.0
Gross profit	363.0
Selling, general and administrative expenses	284.1
Other income	17.2
Other expenses	60.4
Operating profit	35.6
+) Adjustment to exclude one-off item ^{*2}	36.9
Adjusted Operating profit	72.5
Finance income	6.1
Finance costs	21.5
Share of profit of investments accounted for using the equity method	2.5
Income before income taxes	22.7
Income tax expense ^{*3}	(99.1)
Net Income	121.8
<u>Income for the year attributable to:</u>	
Owners of the parent	114.5
Non-controlling interests	7.2
• Adjusted Operating profit	72.5
+) Depreciation expense	90.3
Adjusted EBITDA	162.8
• Research and Development cost	85.4

Note

*1: Cost of sales includes certain development costs from Hino.

*2: This includes the loss related to North American certification.

*3: This includes the effect of deferred tax asset (DTA) recognition due to the increase in DTA realizability.

Financial information on this page is unaudited and subject to change or revision based on audit

A-3 FY2025 Pro forma adjustments

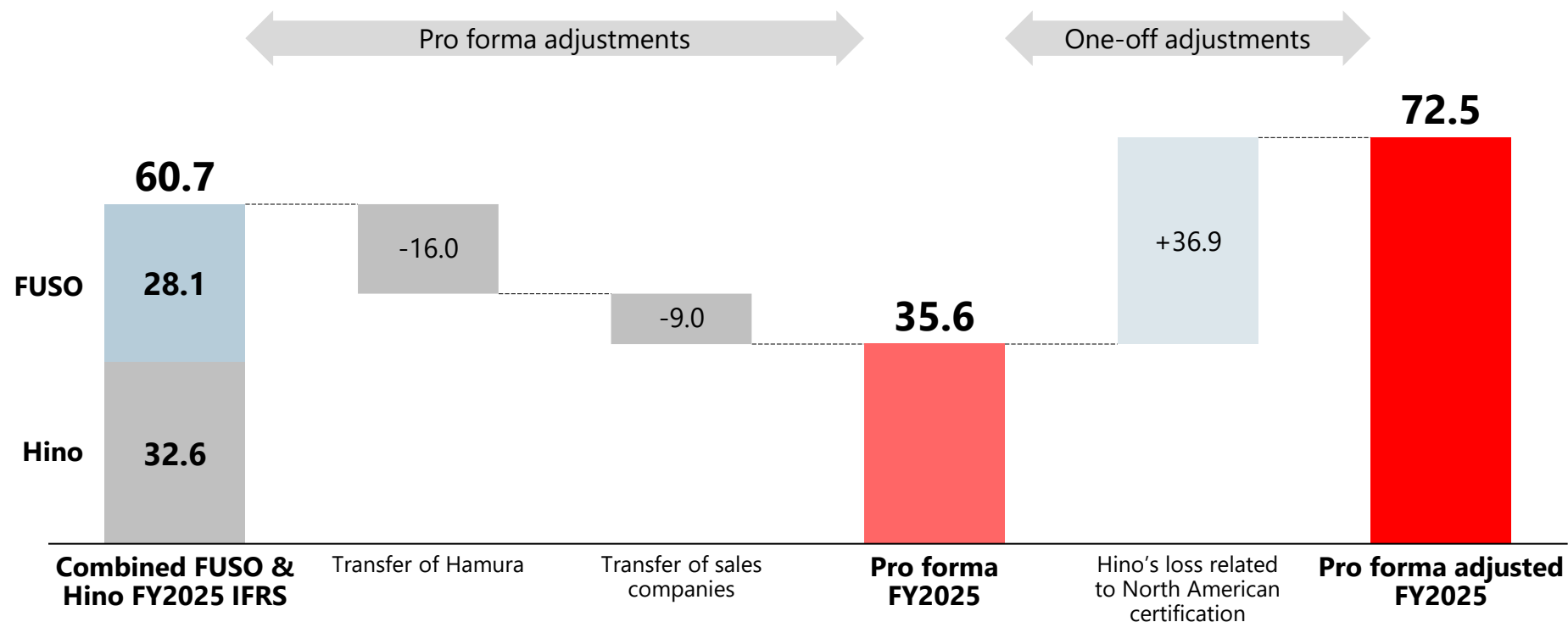
The fair value adjustments (Purchase Price Allocation, "PPA") are dependent on certain valuation and other studies that have not yet been finalized; therefore, they are subject to further adjustment as additional information becomes available.

Pro forma adjustments	Descriptions
➤ Purchase Price Allocation ("PPA")	<ul style="list-style-type: none"> Identifiable assets and liabilities of Hino are measured at fair value at acquisition.
➤ Bargain purchase gain	<ul style="list-style-type: none"> Bargain purchase gain is recognized as the excess of the acquisition-date fair value of net assets over the consideration transferred. The gain is recognized directly in the retained earnings in the pro-forma financials.
➤ Transfer of Hamura plant to Toyota	<ul style="list-style-type: none"> The Hamura plant disposal immediately prior to the acquisition is reflected in the pro forma adjustments. The gain on disposal is included in retained earnings and therefore affects the net assets acquired and bargain purchase gain. The operating results of Hamura are excluded from the pro-forma P&L.
➤ Transfer of Hino's sales companies	<ul style="list-style-type: none"> The transfer of selected Hino sales companies in Japan within Q1 2026 is reflected in the pro forma adjustments. Fair value adjustments are recognized as part of the PPA and are reflected in the bargain purchase gain. The operating results of the sales offices are excluded from the pro-forma P&L.

A-4 ARCHION Adjusted Pro forma Operating Profit bridge from aggregated IFRS results (FY2025)

Operating Profit
(in bil. yen)

RoS
(in %) **3.2%**



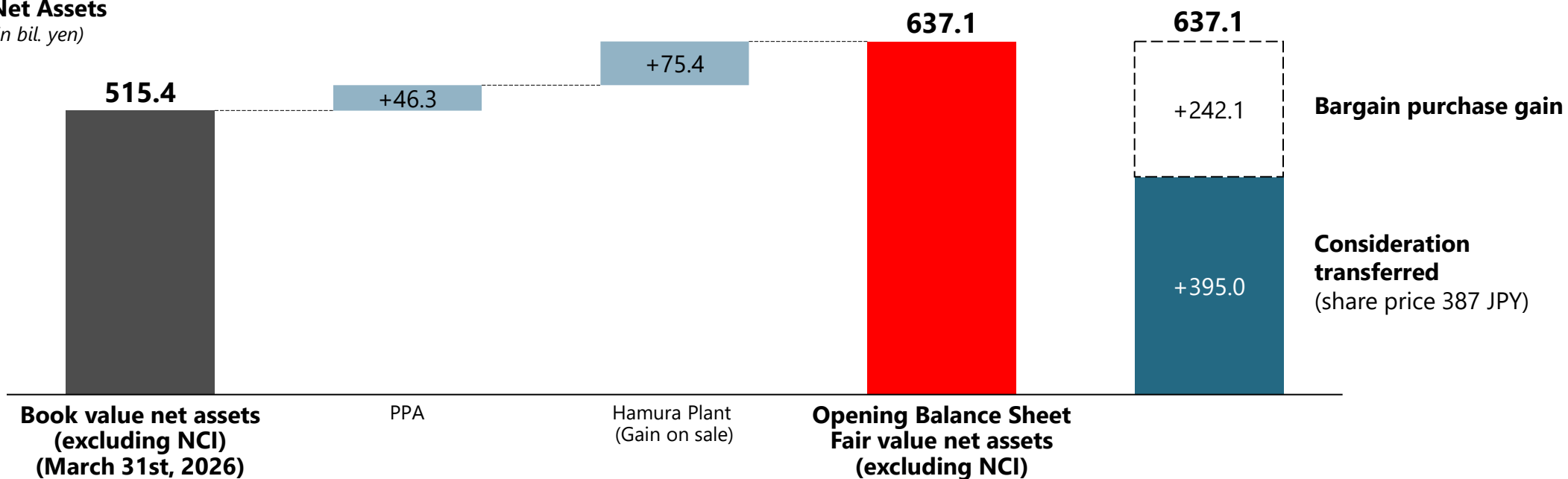
The bridge shows the **FY2025 IFRS results** from a simple aggregation of Hino and Fuso, **adjusted for pro forma impacts** and **excluding one-off items**.

Financial information on this page is unaudited and subject to change or revision based on audit.

A-5 Business Combination Resulting in Bargain Purchase Gain

- As the net assets of Hino, (excluding non-controlling interests (“NCI”)), who is an accounting acquiree, exceed the consideration transferred (market capitalization of Hino), it resulted in a bargain purchase gain.
- The fair value adjustments (Purchase Price Allocation, “PPA”) are dependent on certain valuation and other studies that have not yet been finalized; therefore, they are subject to further adjustment as additional information becomes available.
- The figures below are preliminary and subject to change as audit progresses.

Net Assets (in bil. yen)



A-6 Fuso Pro forma FY2025 reconciliation IFRS (P&L)

(in bil. yen)

Fuso	A = B - C + D			
	(A) FYE Mar 31, 2026	(B) Dec 31, 2025	(C) Jan - Mar, 2025	(D) Jan - Mar, 2026
Revenue	838.7	816.3	191.4	213.8
Cost of Sales	681.2	660.6	154.7	175.3
Gross profit	157.6	155.7	36.6	38.5
Selling, general and administrative expenses	129.8	121.7	27.3	35.5 *1
Other income	4.0	4.6	3.3	2.7
Other expenses	3.7	3.9	1.0	0.8
Operating profit	28.1	34.7	11.6	5.0
Finance costs, net	3.7	4.0	0.7	0.4
Share of profit of investments accounted for using the equity method	1.6	1.0	0.2	0.8
Income before income taxes	26.0	31.7	11.1	5.4
Income tax expense	4.7	8.5	3.6	-0.2
Net Income	21.3	23.3	7.6	5.6

Income for the year attributable to:

Owners of the parent	19.9	22.8	7.4	4.5
Non-controlling interests	1.4	0.5	0.2	1.1

Financial information on this page is unaudited and subject to change or revision based on audit

A-7 Fuso BS IFRS March 2026

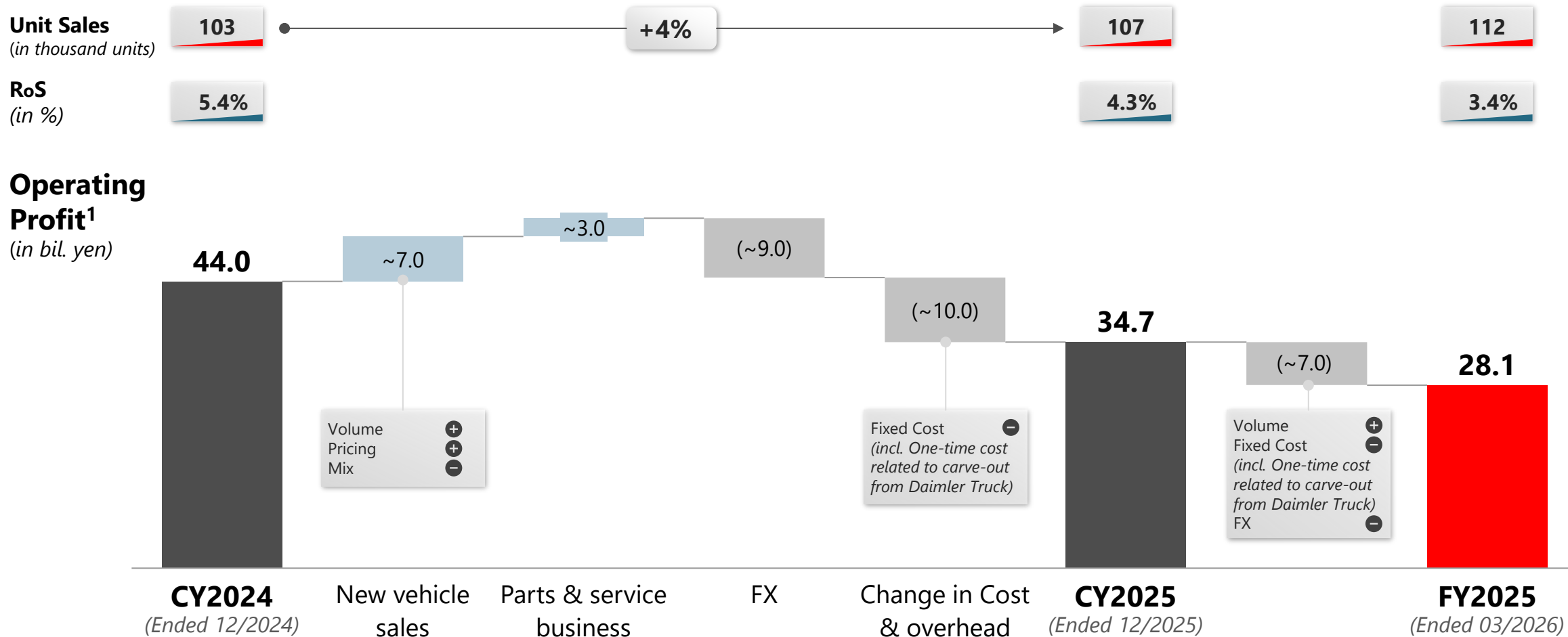
(in bil. yen)
As of March 31, 2026

Assets	Total
Current assets:	
Cash and cash equivalents	47.3
Trade and other receivables	124.1
Inventories	207.8
Assets held for sale	19.8
Total current assets	415.5
Non-current assets	
Property, plant and equipment	152.4
Right-of-use assets	63.4
Deferred tax assets	9.6
Total assets	720.2

Liabilities and Equity	Total
Current liabilities:	
Trade and other payables	123.5
Borrowings	110.0
Lease liabilities	11.1
Provisions	17.0
Liabilities directly associated with assets held for sale	8.0
Total current liabilities	338.4
Non-current liabilities	
Borrowings	-
Lease liabilities	56.6
Provisions	8.6
Total liabilities	421.9
Total equity attributable to owners of the parent	293.7
Non-controlling interests	4.6
Total equity	298.3
Total liabilities and equity	720.2

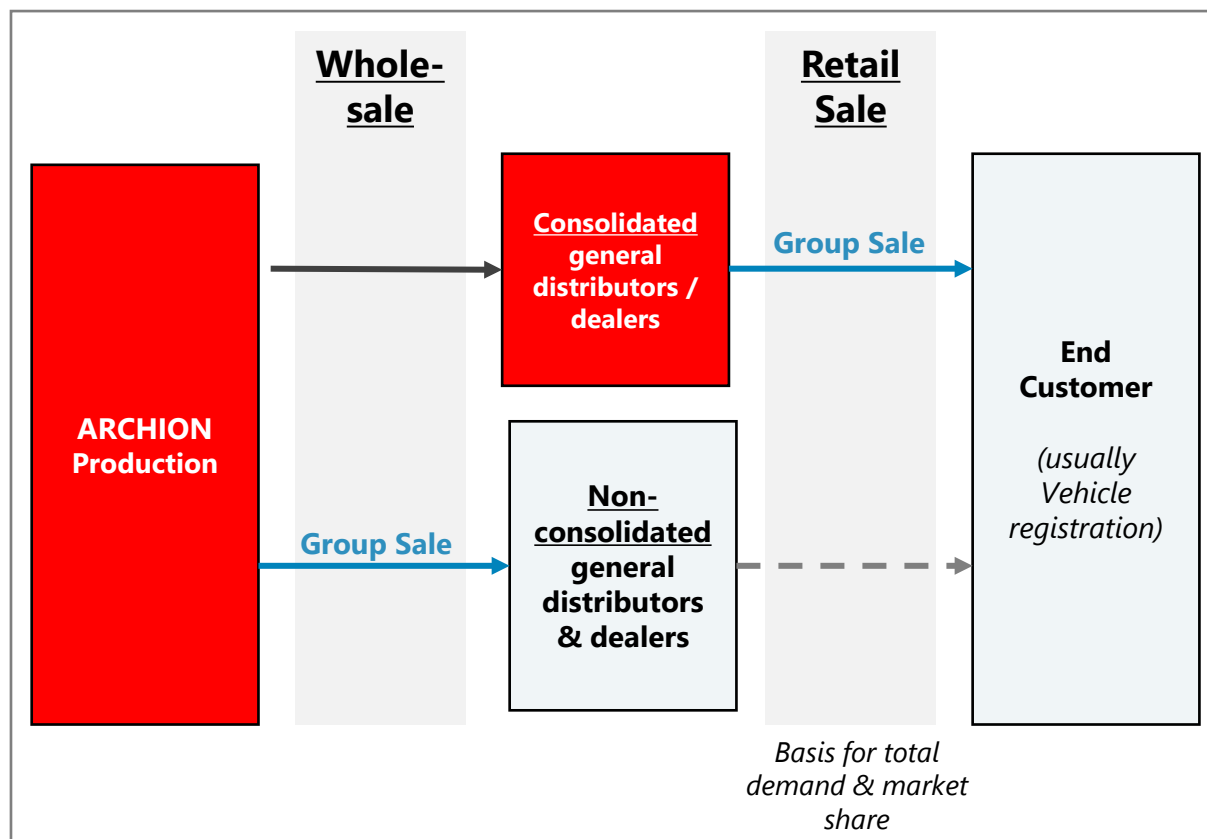
Financial information on this page is unaudited and subject to change or revision based on audit

A-8 FUSO CY2024 to FY2025 Operating Profit development



Financial information on this page is unaudited and subject to change or revision based on audit

A-9 Unit Sales definition



Unit Sales (Group Sale)

Definition: Vehicle sales (incl. KD kits) to customers outside of the consolidated Archion Group, after elimination of all intercompany transactions, and are in line with consolidated revenue from new vehicles.

Retail Sales

Definition: Vehicles sold to end customers and registered in the market, regardless of whether sales occur via ARCHION Group consolidated or non-consolidated dealers (whole sales not included).



ARCHION
CARRYING TOMORROW